

## Appendix for Marchesi, Sabani, Dreher, 2010, “Read my lips: the role of information transmission in multilateral reform design.”

In order to prove Proposition 2, we should first provide a sketch of the proof of Proposition 1. The proof follows directly from Theorem 1 in Crawford and Sobel (1982). We focus here on the delegation scheme but the proof also applies to the centralization scheme.

**Proof. Proposition 1.** CS show that in equilibrium the following conditions must be satisfied:

$$(i) \int_0^A \left[ a + \left( \frac{p_i + p_{i+1}}{2} \right) - (a + p_i) - B \right]^2 f(a) da = \int_0^A \left[ (a + p_i) - \left[ a + \left( \frac{p_{i-1} + p_i}{2} \right) \right] + B \right]^2 f_A(a) da$$

$$(ii) p_0 = 0; p_N = P$$

Condition (i) is an “arbitrage” condition which says that for states of nature that fall on the boundaries of two intervals, the IMF must be indifferent between the actions  $(s(a, t))$  on these two intervals. Condition (i) defines a second order linear differential equation on  $p_i$ , while condition (ii) specifies its initial and terminal conditions. Since the IMF is not informed on the true value of  $a$ , when choosing  $t$ , it will take the expected value of  $a$ , that is  $\frac{A}{2}$ . The arbitrage condition (i) then specializes to:

$$A/2 + \left( \frac{p_{i+1} + p_i}{2} \right) - (A/2 + p_i) - B = A/2 + p_i - \left[ A/2 + \left( \frac{p_{i-1} + p_i}{2} \right) \right] + B$$

$$(i = 1, \dots, N - 1),$$

from which it is easily obtained

$$p_{i+1} = 2p_i - p_{i-1} + 4B \tag{A.1}$$

This second order linear difference equation has a class of solutions parameterized by  $p_1$  (given  $p_0=0$ ):

$$p_i = ip_1 + 2i(i-1)B, \quad (i = 1, \dots, N - 1).$$

Given that  $p_N = P$  we have:

$$p_1 = \frac{P - 2N(N-1)B}{N}$$

from which, using (A.1) and substituting for the value of  $p_1$ , we get:

$$p_i = \frac{iP}{N} - 2i(N-i)B, \quad (i = 1, \dots, N), \tag{A.2}$$

From (A.2) it is easily obtained:

$$p_i - p_{i-1} = \frac{P}{N} + 2(2i - N - 1)B.$$

By imposing the condition  $p_1 \geq 0$ ,  $N(B, P)$  is the largest positive integer  $N$  such that :

$$P - 2N(N - 1)B = 0 \quad (\text{A.3})$$

which is given by:

$$N(B, P) = \left\langle -\frac{1}{2} + \frac{1}{2} \left[ 1 + \frac{2P}{B} \right]^{\frac{1}{2}} \right\rangle$$

where  $\langle v \rangle$  denotes the smallest integer greater than or equal to  $v$ .

**Proof. Proposition 2. ■**

Firstly, we prove that  $L_D^{IMF}(N, B, P)$ , computed in the focal equilibrium, e.g.,  $N = N(B, P)$ , is continuous in  $P$  although  $N(B, P)$  is not. The proof follows directly from Lemma 1 in Harris and Raviv (2005).

Define  $P_n$  to be the value of  $P$  such that  $N(B, P_n)$  jumps from  $n - 1$  to  $n$ . Note that  $N(B, P_n) = n - 1$ . From (A.3) we obtain:

$$0 = P_n - 2Bn(n - 1),$$

solving for  $P_n$  we obtain:

$$P_n = 2Bn(n - 1), \quad (\text{A.4})$$

and noting that:

$$\sigma_p^2 = \frac{P^2}{12N^2} + \frac{B^2(N^2 - 1)}{3}$$

we obtain:

$$L_D^{IMF}(n-1, B, 2Bn(n-1)) = \sigma_p^2 + B^2 = \frac{(2Bn(n-1))^2}{12(n-1)^2} + \frac{B^2((n-1)^2 - 1)}{3} + B^2 = \frac{2B^2n(n-1)}{3} + B^2, \quad (\text{A.5})$$

and:

$$\begin{aligned} L_D^{IMF}(n, B, 2Bn(n-1)) &= \frac{4B^2n^2(n-1)^2}{12n^2} + \frac{B^2(n^2 - 1)}{3} + B^2 = \\ &= \frac{B^2(n-1)^2}{3} + \frac{B^2(n^2 - 1)}{3} = \frac{2B^2n(n-1)}{3} + B^2. \end{aligned}$$

Therefore:

$$\lim_{P \rightarrow P_{n-}} L_D^{IMF}(n-1, B, P_n) = \lim_{P \rightarrow P_{n+}} L_D^{IMF}(n, B, P_n).$$

This implies that  $L_D^{IMF}(N(B, P), B, P)$  is continuous in  $P$  although  $N(B, P)$  is not and that  $L_D^{IMF}(N(B, P), B, P) = L^D(n, B, P)$  for  $P \in [P_n, P_{n+1}]$ .

Now we prove Proposition 2. The proof follows directly from Theorem 1 in Harris and Raviv (2005). They show that centralization is preferred iff  $P \geq P(A, B)$ , where  $P(A, B)$

is given by:

$$P(A, B) = \left\{ \begin{array}{l} \sqrt{(8B^2n^3 - 16B^2n^2 + A^2)\frac{n-1}{n}}, \text{ if } A \in [P_n, \hat{A}_n] \\ [A^2 - 12n^2B^2]^{\frac{1}{2}}, \text{ if } A \in [\hat{A}_n, P_{n+1}] \end{array} \right\},$$

where  $n = N(B, A)$ ,  $P_n$  is defined by (A.4),  $\hat{A}_n$  will be defined by (A.6) below. Furthermore,  $P(A, B)$  is increasing and continuous in  $A$ , and for any  $B$ ,  $P(A, B) \leq [\max\{-12B^2 + A^2, 0\}]^{\frac{1}{2}}$ , then  $P(A, B) < A$ , for all  $B$ .

Define  $A = \hat{A}_n$  such that the IMF is indifferent between delegation (with  $P = P_n$ ) and centralization (with  $A = \hat{A}_n$ ). Then:

$$L_D^{IMF}(n-1, B, P_n) = L_C^{IMF}(n, B, \hat{A}_n).$$

From (A.5), noting that:

$$\sigma_a^2 = \frac{A^2}{12N^2} + \frac{B^2(N^2 - 1)}{3},$$

we obtain:

$$B^2 + \frac{2B^2n(n-1)}{3} = \frac{\hat{A}_n^2}{12n^2} + \frac{B^2(n^2 - 1)}{3}.$$

Solving for  $\hat{A}_n$ , we obtain the following:

$$\hat{A}_n = 2Bn(n^2 - 2n + 4)^{\frac{1}{2}}. \quad (\text{A.6})$$

It can be verified that:

$$P_n \leq \hat{A}_n \leq P_{n+1}.$$

Suppose that  $A \in [P_n, \hat{A}_n]$  and  $P$  is such that the IMF is indifferent between centralization and delegation. Then  $P$  must satisfy:

$$L_D^{IMF}(n-1, B, P) = L_C^{IMF}(n, B, A),$$

and:

$$\frac{P^2}{12(n-1)^2} + \frac{B^2((n-1)^2 - 1)}{3} + B^2 = \frac{A^2}{12(n)^2} + \frac{B^2(n^2 - 1)}{3}.$$

Therefore, it follows that:

$$P = \sqrt{(8B^2n^3 - 16B^2n^2 + A^2)\frac{n-1}{n}}. \quad (\text{A.7})$$

Now suppose that  $A \in [\hat{A}_n, P_{n+1}]$  and  $P$  is such that the IMF is indifferent between cen-

tralization and delegation. In this case:

$$L_D^{IMF}(n, B, P_n) = L_C^{IMF}(n, B, A)$$

and:

$$\frac{P^2}{12(n)^2} + \frac{B^2((n)^2 - 1)}{3} + B^2 = \frac{A^2}{12(n)^2} + \frac{B^2(n^2 - 1)}{3}.$$

Thus, it follows:

$$P = \sqrt{(-12B^2n^2 + A^2)}. \quad (\text{A.8})$$

Combining (A.7) and (A.8) yields the threshold level  $P(A, B)$ . It is easy to check that this function is continuous in  $A$ .

The IMF prefers centralization iff:

$$L_D^{IMF}(N(B, P), B, P) \geq L_C^{IMF}(N(B, A), B, A).$$

By definition of  $P(A, B)$ :

$$L_D^{IMF}(N(B, P(A, B)), B, P(A, B)) = L_C^{IMF}(N(B, A), B, A),$$

which implies that the IMF prefers centralization iff:

$$L_D^{IMF}(N(B, P), B, P) \geq L_D^{IMF}(N(B, P(A, B)), B, P(A, B)).$$

Therefore, exploiting the continuity of the function “expected loss” the IMF prefers centralization iff  $P \geq P(A, B)$ .

Now suppose  $A \in [0, \hat{A}_1]$ , from (A.7)  $P(A, B) = 0$ ; for all  $A \geq \hat{A}_1$  and from (A.8)  $P(A, B) \leq \max \left\{ \sqrt{(-12B^2 + A^2)}, 0 \right\} < A$ . For  $A \in [P_n, \hat{A}_n]$  for some  $n \geq 2$  we want to show that:

$$P(A, B) = \sqrt{(8B^2n^3 - 16B^2n^2 + A^2)} \frac{n-1}{n} \leq A.$$

It will suffice to show that this is true for  $A = P_n$ . Using (A.6) and substituting we obtain:

$$2Bn\sqrt{n^2 - 3} < 2Bn^2,$$

which is always true for  $n \geq 2$ . ■

**Appendix: Descriptive Statistics (Estimation sample of column 3, Table 3)**

Variable	Min	Max	Mean
Number of Conditions	14	349	73.63
Government stability	3.67	12	7.87
Law and order	2	12	6.63
Bureaucracy quality	3	10.63	5.53
Ethnic tension	2	12	8.19
Democracy	-7	10	4.52
Press freedom	0	3	2
Trade (percent of GDP)	14.73	222.88	72.99
Lack of Transparency	0.01	0.46	0.13
IMF loans (share of GDP)	0	0.37	0.04
Number of Quarters	3	18	9.95
(log) GDP p.c.	4.82	9.01	6.97
GDP growth	-11.03	16.73	3.3
Current account balance (percent of GDP)	-44.84	19.75	-3.19
International reserves (percent of imports)	0.04	11.08	3.63
Inflation	-0.08	0.9	0.14
Voting in line with the U.S. in the UNGA	0.16	0.63	0.37

**Appendix: Correlations of the variables (Estimation sample of column 3, Table 3)**

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)
(1) Number of Conditions	1.00																
(2) Government stability	0.39	1.00															
(3) Law and order	0.06	0.04	1.00														
(4) Bureaucracy quality	-0.18	-0.07	0.25	1.00													
(5) Ethnic tension	0.14	0.07	0.39	0.07	1.00												
(6) Democracy	0.02	0.04	0.05	0.00	0.24	1.00											
(7) Press freedom	-0.05	-0.08	0.19	0.15	0.24	0.55	1.00										
(8) Trade (percent of GDP)	-0.04	0.06	0.15	0.11	0.02	0.14	0.24	1.00									
(9) Lack of transparency	-0.07	-0.13	-0.11	-0.25	-0.11	-0.05	0.03	0.17	1.00								
(10) (log) GDP p.c.	-0.12	0.05	0.21	0.38	0.46	0.36	0.40	0.10	-0.33	1.00							
(11) GDP growth	0.01	0.00	0.02	-0.26	-0.01	-0.07	-0.09	-0.06	0.01	-0.11	1.00						
(12) Current account balance (percent of GDP)	0.06	0.16	0.00	0.22	0.03	-0.08	-0.02	-0.02	0.00	0.21	-0.05	1.00					
(13) International reserves (percent of imports)	-0.02	0.16	0.13	0.04	0.16	0.13	0.10	-0.24	-0.36	0.26	0.11	0.15	1.00				
(14) Inflation	-0.08	-0.37	0.13	-0.05	0.08	0.10	0.00	0.06	0.21	-0.10	-0.27	0.01	-0.14	1.00			
(15) Voting in line with the U.S. in the UNGA	-0.14	-0.25	0.51	0.13	0.29	0.23	0.22	0.12	0.10	0.25	-0.13	-0.14	-0.07	0.47	1.00		
(16) IMF loans (share of GDP)	0.20	0.00	0.09	-0.10	-0.01	-0.05	-0.06	0.32	0.05	-0.26	-0.02	-0.21	-0.12	0.15	-0.05	1.00	
(17) Number of Quarters	0.44	0.29	-0.08	-0.24	-0.12	-0.19	-0.16	0.01	0.12	-0.46	0.22	-0.10	0.00	-0.16	-0.26	0.34	1.00